

# PERFORMANCE AGREEMENT

For Section 56 Employees

MADE AND ENTERED INTO BY AND BETWEEN:

**SEDIBENG DISTRICT MUNICIPALITY**

STANLEY KHANYILE

(MUNICIPAL MANAGER)

AND

ZWELIBANZI MAJOLA

(EXECUTIVE DIRECTOR: STRATEGIC PLANNING AND ECONOMIC  
DEVELOPMENT)

**FOR THE PERIOD: 01 JULY 2020 TO 30 JUNE 2021**

## PERFORMANCE AGREEMENT

ENTERED INTO BY AND BETWEEN:

The Sedibeng District Municipality herein represented by Stanley Khanyile in his capacity as Municipal Manager (hereinafter referred to as the **Employer**)

and

**Zwelibanzi Majola** Employee of the Municipality (hereinafter referred to as the **Employee**).

WHEREBY IT IS AGREED AS FOLLOWS:

### 1. INTRODUCTION

- 1.1 The **Employer** has entered into a contract of employment with the **Employee** in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The **Employer** and the **Employee** are hereinafter referred to as "the Parties".
- 1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance agreement.
- 1.3 The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the **Employee** to a set of outcomes that will secure local government policy goals.
- 1.4 The parties wish to ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

### 2. PURPOSE OF THIS AGREEMENT

The purpose of this Agreement is to -

- 2.1 Comply with the provisions of Section 57(1)(b), 57(4A), 57(4B) and 57(5) of the Act as well as the employment contract entered into between the parties;
- 2.2 Specify objectives and targets defined and agreed with the employee and to communicate to the employee the employer's expectations of the employee's performance and accountabilities in alignment with the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the municipality;
- 2.3 Specify accountabilities as set out in a performance plan, which forms an annexure to the performance agreement;

- 2.4 Monitor and measure performance against set targeted outputs;
- 2.5 Use the performance agreement as the basis for assessing whether the employee has met the performance expectations applicable to his or her job; In the event of outstanding performance, to appropriately reward the employee; and
- 2.6 Give effect to the employer's commitment to a performance-orientated relationship with its employee in attaining equitable and improved service delivery.

### 3. COMMENCEMENT AND DURATION

- a) This Agreement will commence on the 01 July 2020 and will remain in force until 30 June 2021 thereafter a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof.
- b) The parties will review the provisions of this Agreement during June each year. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a year by not later than the beginning of each successive financial year.
- c) This Agreement will terminate on the termination of the **Employee's** contract of employment.
- d) The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon.
- e) If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised.

### 4. PERFORMANCE OBJECTIVES

#### 4.1 The Performance Plan (Annexure A) sets out-

- 4.1.1 The performance objectives and targets that must be met by the **Employee**; and
- 4.1.2 The time frames within which those performance objectives and targets must be met.

#### 4.2 The performance objectives and targets reflected in the Performance Plan (Annexure A) are set by the **Employer** in consultation with the **Employee** and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the **Employer**, and shall include key objectives; key performance indicators; target dates and weightings.

- 4.2.1 The key objectives describe the main tasks that need to be done.
- 4.2.2 The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved.
- 4.2.3 The target dates describe the timeframe in which the work must be achieved.
- 4.2.4 The weightings show the relative importance of the key objectives to each other.
- 4.2.5 The **Employee's** performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the **Employer's** Integrated Development Plan.

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## 5. PERFORMANCE MANAGEMENT SYSTEM

- 5.1 The **Employee** agrees to participate in the performance management system that the **Employer** adopts or introduces for the **Employer**, management and municipal staff of the **Employer**.
- 5.2 The **Employee** accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the **Employer**, management and municipal staff to perform to the standards required.
- 5.3 The **Employer** will consult the **Employee** about the specific performance standards that will be included in the performance management system as applicable to the **Employee**.
- 5.4 The **Employee** undertakes to actively focus towards the promotion and implementation of the KPAs (including special projects relevant to the employee's responsibilities) within the local government framework.
- 5.5 The criteria upon which the performance of the **Employee** shall be assessed shall consist of two (2) components, both of which shall be contained in the Performance Agreement.
- 5.5.1 The **Employee** must be assessed against all three components, with a weighting of 80:20 allocated to the Key Performance Areas (KPAs) and the Core Competency Requirements (CCR) respectively.
- 5.5.2 Each area of assessment will be weighted and will contribute a specific part to the total score.
- 5.5.3 Main areas of work will account for 60%, Risk Management will account for 10%, Implementation of Audit Recommendations and / or Management Audit Action Plans will account for and CCRs will account for 20% of the final assessment.**
- 5.6 The **Employee's** assessment will be based on his / her performance in terms of the outputs / outcomes (performance indicators) identified as per attached Performance Plan (**Annexure A**). and the weightings agreed to between the **Employer** and **Employee**:
- 5.7 In the case of managers directly accountable to the Municipal Manager, the weighting of key performance areas related to the functional area of the relevant manager must be subject to negotiation between the Municipal Manager and the relevant manager.
- 5.8 The CCRs will make up the other 20% of the **Employee's** assessment score. CCRs that are deemed to be most critical for the **Employee's** specific job should be selected (✓) from the list below as agreed to between the **Employer** and **Employee**.

5.9 Performance Weighting:

KEY PERFORMANCE AREAS WEIGHTING	ABSOLUTUE WEIGHTING	WEIGHTED AVERAGE
Basic Service Delivery	20%	80%
Municipal Transformation and Institutional Development	10%	
Good Governance and Public Participation	30%	
Municipal Financial Viability and Management	20%	
Local Economic Development	20%	
<b>TOTAL</b>	<b>100%</b>	
<b>CORE COMPETENCY REQUIREMENTS WEIGHTING</b>		

		Split per CCR	20%
Financial Management	√	20%	
Strategic Capability and Leadership	√	20%	
People Management and Empowerment	√	20%	
Client Orientation and Customer Focus	√	10%	
Service Delivery Innovations	√	20%	
Communications	√	10%	
<b>TOTAL</b>		<b>100%</b>	
<b>OVERALL WEIGHTINGS</b>			100%

## 6. EVALUATING PERFORMANCE

6.1 The Performance Plan (Annexure A) to this Agreement sets out – :

6.1.1 The standards and procedures for evaluating the Employee's performance; and

6.1.2 The intervals for the evaluation of the Employee's performance.

6.2 Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force.

6.3 Personal growth and development needs identified during any performance review discussions should be documented in a Personal Development Plan as well as the actions agreed to and implementation should take place within the set timeframes.

6.4 The Employee's performance will be measured in terms of contributions to the goals, strategies and performance indicators set out in the Employer's IDP.

6.5 The annual performance appraisal will involve:

6.5.1 Assessment of the achievement of results as outlined in the performance plan (SDBIP):

(a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.

(b) An indicative rating on the five-point scale should be provided for each KPA as described in 6.10 below.

(c) The applicable assessment rating calculator (refer to paragraph 6.5.3 below) must then be used to add the scores and calculate a final KPA score

6.5.2 Assessment of the CCRs

(a) Each CCR should be assessed according to the extent to which the specified standards have been met.

(b) An indicative rating on the five-point scale should be provided for each CCR.

(c) This rating should be multiplied by the weighting given to each CCR during the contracting process, to provide a score.

6.5.3 Overall rating

An overall rating is calculated by using the applicable assessment-rating calculator such overall rating represents the outcome of the performance appraisal.

6.6 The assessment of the performance of the Employee will be based on the following rating scale for KPA's and CCRs: as included in the Performance Plan (Annexure A)

6.7 For purposes of evaluating the annual performance of managers directly accountable to the municipal manager, an evaluation panel constituted of the following persons must be established -

6.7.1 Municipal Manager

6.7.2 Chairperson of the Audit Committee or the Deputy Chairperson if the Chairperson is absent

6.7.3 Member of the mayoral or executive committee or in respect of a plenary type municipality, another member of council;

6.7.4 Municipal Manager from another municipality

Manager responsible for Human Resources of the municipality must provide secretariat services to the evaluation panel

## 7. SCHEDULE FOR PERFORMANCE REVIEWS

7.1 The performance of each Employee in relation to his / her performance agreement shall be reviewed on the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

Quarter	Review Period	Review to be completed by
1	July – September 2020	October 2020 (Informal)
2	October – December 2020	February 2021
3	January to March	April (Informal)2021
4	April – June	November 2021

7.2 The Employer shall keep a record of the mid-year review and annual assessment meetings.

7.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance.

7.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure "A" from time to time for operational reasons. The Employee will be fully consulted before any such change is made.

7.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and / or amended as the case may be. In that case the Employee will be fully consulted before any such change is made.

## 8. DEVELOPMENTAL REQUIREMENTS

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The Personal Development Plan (PDP) for addressing developmental gaps is attached as in the Performance Plan (Annexure A)

## 9. OBLIGATIONS OF THE EMPLOYER

9.1 The Employer shall –:

- 9.1.1 Create an enabling environment to facilitate effective performance by the employee;
- 9.1.2 Provide access to skills development and capacity building opportunities;
- 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- 9.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him/her to meet the performance objectives and targets established in terms of this Agreement; and
- 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time to assist him to meet the performance objectives and targets established in terms of this Agreement.

## 10. CONSULTATION

10.1 The Employer agree to consult the Employee timeously where the exercising of the powers will have amongst others –

10.1.1 A direct effect on the performance of any of the Employee's functions;

10.1.2 Commit the Employee to implement or to give effect to a decision made by the employer; and;

10.1.3 A substantial financial effect on the Employer.

10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 10.1 as soon as practicable to enable the Employee to take any necessary action without delay.

## 11. MANAGEMENT OF EVALUATION OUTCOMES

11.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.

11.2 A performance bonus of from 5% to 14% of the all-inclusive annual remuneration package may be paid to the Employee (subject to budget availability) in recognition of outstanding performance to calculated as follows:

11.3

Score	Performance Rating	Bonus %
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5	Score above 90%	Outstanding Performance	10% - 14% of total package
4	Score from 80% and 90%	Significantly above expectation	5%-9% of total package
3	Score from 70% - 80%	Fully Effective	0%
2	Score below 70%	Ineffective and Unacceptable Performance	0% bonus and remedial action required

11.4 In the case of unacceptable performance, the Employer shall –:

11.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his or her performance; and

11.4.2 After appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

## 12. DISPUTE RESOLUTION

12.1 Any disputes about the nature of the Employee's performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/ or any other matter provided for, shall be mediated by –

12.1.1 The MEC for local government in the province within thirty (30) days of receipt of a formal dispute from the Employee; or

12.1.2 Any other person appointed by the MEC.

12.1.3 In the case of managers directly accountable to the municipal manager, a member of the municipal council, provided that such member was not part of the evaluation panel provided for in sub-regulation 27(4)(e) of the Municipal Performance Regulations, 2006, within thirty (30) days of receipt of a formal dispute from the employee; whose decision shall be final and binding on both parties.

12.2 In the event that the mediation process contemplated above fails, clause 20.3 of the Contract of Employment shall apply.

## 13. GENERAL

13.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer.

13.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his/ her contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

13.3 The performance assessment results of the municipal manager must be submitted to the



MEC responsible for local government in the relevant province as well as the national minister responsible for local government, within fourteen (14) days after the conclusion of the assessment and to the Mayoral Committee of Sedibeng District Municipality within thirty (30) days after the conclusion of the assessment.

This done and signed at Vereeniging on the 14 day of August 2020

**AS WITNESSES:**

1. \_\_\_\_\_

2. \_\_\_\_\_



EXECUTIVE DIRECTOR  
Z. MAJOLA

**AS WITNESSES:**

1. \_\_\_\_\_

2. \_\_\_\_\_



MUNICIPAL MANAGER  
S. KHANYILE

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2020/21 FINANCIAL YEAR

EXECUTIVE DIRECTOR: STRATEGIC PLANNING AND ECONOMIC DEVELOPMENT

## PERFORMANCE PLAN



ANNEXURE A

## 1. PURPOSE

The Performance Plan defines the council's expectation of the Executive Director: Strategic Planning and Economic Development's performance agreement to which this document is attached and of the Municipal Systems Act (MSA) which provides that the performance objectives and targets must be based on the Integrated Development Plan of the municipality.

## 2. KEY RESPONSIBILITIES OF THE EXECUTIVE DIRECTOR: STRATEGIC PLANNING AND ECONOMIC DEVELOPMENT

- a) Providing strategic leadership in the Strategic Planning and Economic Development Cluster.
- b) Ensure coherent strategic planning through Spatial Development Framework (SDF)
- c) Coordinate the development of Growth and Development Strategy.
- d) Responsible for the development of Integrated Development Plan.
- e) Ensure Effective implementation of Spatial Planning And Land Use Management Act (SPLUMA ) in the Region
- f) Establishing and maintaining a system for monitoring the successful implementation of local economic development
- g) Co-ordinate the process of lobbying funds for the strategic projects of the municipality.
- h) Co-ordinate the Implementation of the Southern Corridor Regional Implementation Plan
- i) Create work opportunities in public social programmes
- j) Coordinate support of Local SMMEs and Co-operatives
- k) Promote Regional Tourism
- l) Provide a central market distribution system for the region and maximize municipal revenue through effective monitoring of the Fresh Produce Market

Furthermore, each Executive Director is further expected to monitor the implementation of the IDP projects as outlined in Chapter 4 of the Sedibeng District Municipality Integrated Development Plan 2020/21.

## 3. THE SCORECARD OF THE EXECUTIVE DIRECTOR: STRATEGIC PLANNING AND ECONOMIC DEVELOPMENT

The scorecard is made up of the following:

Scorecard item	Weighting
i) The Service Delivery and Budget Implementation Plan (SDBIP) of the cluster	60%
ii) Implementation of Audit Recommendations and/ or Management audit action plans for both internal audit and External Audit (relevant to the cluster)	10%
iii) Risk Management of the cluster	10%
iv) Core Managerial Competencies	20%
<b>TOTAL</b>	<b>100%</b>

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SEDBENG DISTRICT MUNICIPALITY

STRATEGIC PLANNING AND ECONOMIC DEVELOPMENT - CUSTODIAN - EXECUTIVE DIRECTOR

PERFORMANCE REPORTING FOR 2020/21 FINANCIAL YEAR

Priority Area	IDP Strategy	IDP Objective	Objective	Key Performance	KPI No.	Baseline	Funding	Annual Target	Quarter One(1)	Quarter Two(2)	Quarter Three (3)	Quarter Four (4)	POE
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KPA 2: LOCAL ECONOMIC DEVELOPMENT  
INTEGRATED DEVELOPMENT PLAN (IDP)

GDS III	Consolidate, Review and monitor Growth and Development Strategy (GDS)	To co-ordinate the implementation of Regional Growth and development strategy	E1	Number of Reports on Growth and Development Strategy	E1.1	2019/20	OPEX	Produce one (1) report on Growth and Development Strategy III	-	-	-	Produce one (1) report on Growth and Development Strategy	Report on GDS
	Coordinate developmentally-oriented municipal planning	To determine and plan for the developmental needs of the people of Sedibeng District Municipality	E2	Number of Integrated Development Plans developed	E2.1	2020/21 IDP	OPEX	Develop one (1) approved IDP	Develop one (1) IDP Process Plan and submit to council for approval	-	Submit Draft 2021/22	Submit Final 2021/22	Approved IDP Process Plan Council Resolutions from submission

DEVELOPMENT PLANNING AND HUMAN SETTLEMENTS

Development of Spatial Development Framework	Review of sector development plan and strategies	To ensure coherent strategic planning through Spatial Development Framework (SDF)	E3	Number of sector Development Plans reviewed	E3.1	Spatial Development Framework adopted in previous year	OPEX	Review development planning policies and submit to council for approval	-	-	Review of SDF and approve for council for approval	-	Approved SDF and Council Resolution
	Promote Urban Renewal and modernize urban development	To redress the spatial distortions of the Region	E4	Number reports on Housing and urban renewal programmes coordinated	E4.1	Housing and urban renewal programmes coordinated in the previous financial year	OPEX	Housing and urban renewal programmes coordinated in the previous financial year	Co-Co-Coordinate and produce one (1) report on housing and urban renewal programmes	Co-Co-Coordinate and produce one (1) report on housing and urban renewal programmes	Co-Coordinate and produce one (1) report on housing and urban renewal programmes	Co-Coordinate and produce one (1) report on housing and urban renewal programmes	Reports on monitoring of housing and urban renewal programmes
Regional Southern Corridor Projects reporting.	To assist the Region to address past spatial imbalances and land use management	Promote Regional Economic Development	E5	Number of progress reports of the implementation plans of Regional Southern Corridor Projects	E5.1	Southern Corridor Regional Implementation Plan.	CAPEX	Southern Corridor Regional Implementation Plan Projects	Coordinate and produce one (1) report on (RSC) Projects	Coordinate and produce one (1) report on (RSC) Projects	Coordinate and produce one (1) report on (RSC) Projects	Coordinate and produce one (1) report on (RSC) Projects	Reports on the implementation of Southern Corridor Implementation Plan

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LOCAL ECONOMIC DEVELOPMENT

EPWP	Creating work opportunities in public social programmes	To create decent work & sustainable livelihoods, education, health, rural development food security and land reforms. To promote local economic opportunities	E8	Number Expanded Public Works Program (EPWP) beneficiaries employed	E8.1	Hundred and twenty (67) EPWP beneficiaries employed in the previous financial year	CAPEX	Employ 55 EPWP beneficiaries	-	Employ 55 EPWP beneficiaries	-	Employ 55 EPWP beneficiaries	-	Employ 55 EPWP beneficiaries	EPWP Reports
SMMES (Emerging Farmers) and Cooperatives Development	Ensure that adequate financial and non-financial assistance is provided to SMMES and Cooperatives	To create decent work & sustainable livelihoods, education, health, rural development food security and land reforms. To promote local economic opportunities	E8	Number of SMMES and Cooperatives capacitated	E8.2	50	CAPEX	Coordinate support to Capacitate forty (30) SMMES (small emerging Farmers) and Co-ops	-	Coordinate support to Capacitate ten (15) SMMES and Co-ops	-	Coordinate support to Capacitate ten (15) SMMES and Co-ops	-	Coordinate support to Capacitate ten (15) SMMES and Co-ops	SMMES and Cooperative Development Reports
<b>TOURISM</b>															
Tourism Demand	Promote and Develop Tourism and Leisure sector	To create Tourism demand through targeted tourism marketing initiatives	E9	Number of marketing and Tourism Initiatives participated in the report	E9.1	Participated in Four Tourism and market Initiatives in the 2019/20	OPEX	Identify and participate in one (1) Marketing and Tourism initiative and produce four (4) reports	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Identify and participate in one (1) Marketing and Tourism initiative one (1) report	Tourism reports
Tourism Supply	Promote and Develop Tourism and Leisure sector	Develop Skills and products in the tourism industry	E10	Number of reports on development and tourism awareness programmes	E10.1	Four skills development and tourism awareness programmes and reports submitted in 2019/20	OPEX	Facilitate four (4) skills development and tourism awareness programmes and report	Facilitate one (1) skills development and tourism awareness programme and report	Facilitate one (1) skills development and tourism awareness programme and report	Facilitate one (1) skills development and tourism awareness programme and report	Facilitate one (1) skills development and tourism awareness programme and report	Facilitate one (1) skills development and tourism awareness programme and report	Facilitate one (1) skills development and tourism awareness programme and report	Tourism Reports

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FRESH PRODUCE MARKET

Fresh Produce Market	To provide a central market distribution system for the region and maximize municipal revenue	To provide efficient services to local suppliers and buyers	E11	Number of Fresh Produce Markets reports submitted to council	E11.1	Four (4) Fresh Produce Market Reports in the previous FY	OPEX CAPEX	Produce four (4) Fresh Produce Market Reports a	Produce one (1) Fresh Produce Market Report	Produce one (1) Fresh Produce Market Report	Produce one (1) Fresh Produce Market Report	Produce one (1) Fresh Produce Market Report	Produce one (1) Fresh Produce Market Report	Produce one (1) Fresh Produce Market Report	Four fresh produce market reports
Agriculture	To promote and develop agricultural sector	To facilitate implementation of the Mega Agripark	E12	Number of reports on the milling plant within the Mega Agripark project	E12.1	Four(4) reports on Milling Plant within the Mega Agripark project in the previous 2019/20	CAPEX	Implement the Milling plan within the Mega Agripark project	Produce One (1) Milling plant within the Mega Agripark	Produce One (1) Milling plant within the Mega Agripark	Produce One (1) Milling plant within the Mega Agripark	Produce One (1) Milling plant within the Mega Agripark	Produce One (1) Milling plant within the Mega Agripark	Produce One (1) Milling plant within the Mega Agripark	Four Milling Plant Agripark Project Report

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4. PERSONAL DEVELOPMENT PLAN (PDP)

Skills Performance Gap (in order of priority)	Type of development <b>expected</b> (Short Course/ Workshop / Training /Conference etc.)	Expected Timeframe	Work opportunity / performance area to practise the skill	Further detail (Resource requirements, additional notes)


5. CORE COMPETENCY REQUIREMENTS WEIGHTING

		Split per CCR
Financial Management	✓	20%
Strategic Capability and Leadership	✓	20%
People Management and Empowerment	✓	20%
Client Orientation and Customer Focus	✓	10%
Service Delivery Innovations	✓	20%
Communications	✓	10%
<b>TOTAL</b>		<b>100%</b>
<b>OVERALL WEIGHTINGS</b>		

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**6. ACCEPTANCE OF THE PLAN**

This Performance Plan is hereby accepted by;



Mr Zwelibanzi Majola

**Executive Director:**

**Strategic Planning and Economic Development**

Date:

and Signed by : Mr S. Khanyile

**Municipal Manager**

Date:

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