# **South Africa**



# Our flag – our brand

- 3<sup>rd</sup> Most recognisable flag in the world
- 2007 prior to the World Cup!!!!
- 13yr old democracy for such a young country....!







# The greatest game on the earth!





# After the game, they returned to their accommodation...

8

# Why do I need to get graded?

- Graded establishments offer consumer confidence.
- Enhance confidence in Brand SA!
- Use of star insignia in marketing material
- Free listing on TGCSA website
- Prominent listing on the National product database – SAT Website
- ALL government departments to use ONLY graded establishments.
- Display of the grading plaque and certificate
- Exposure to international markets.
- Leverage on provincial marketing initiatives.



## TRADE

you are the star

CONSUMER

expect star treatment



## TRADE

you are the star

CONSUMER

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#### Get Star graded and put your business on the map.

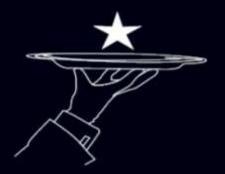
Visit www.tourismgrading.co.za and find out why being part of our NEW quality in tourism system is best for your business.



#### TOURISM GRADING COUNCIL

OF SOUTH AFRICA

Quality in Tourism



# Find out why staying at a **Star graded establishment** is **best** for you

Visit www.tourismgrading.co.za and find out what our Stars mean to you and more.



#### TOURISM GRADING COUNCIL

OF SOUTH AFRICA

Quality in Tourism

## **Digital Strategy Business Objectives**

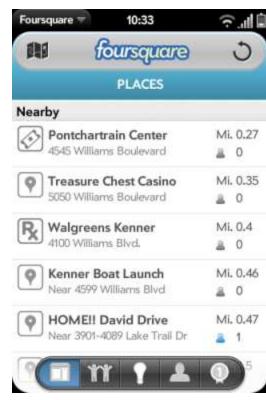
- Inform and Educate the travelling public
- TRUSTED channel
- RELEVANT to the tourist.
- Achieve 10% growth rate in graded establishments
- Research shows that:
  - Social Media Revolution
  - Mobile Revolution
  - Travel is Social

#### **Social Media**

#### **Twitter**







#### **Mobile**

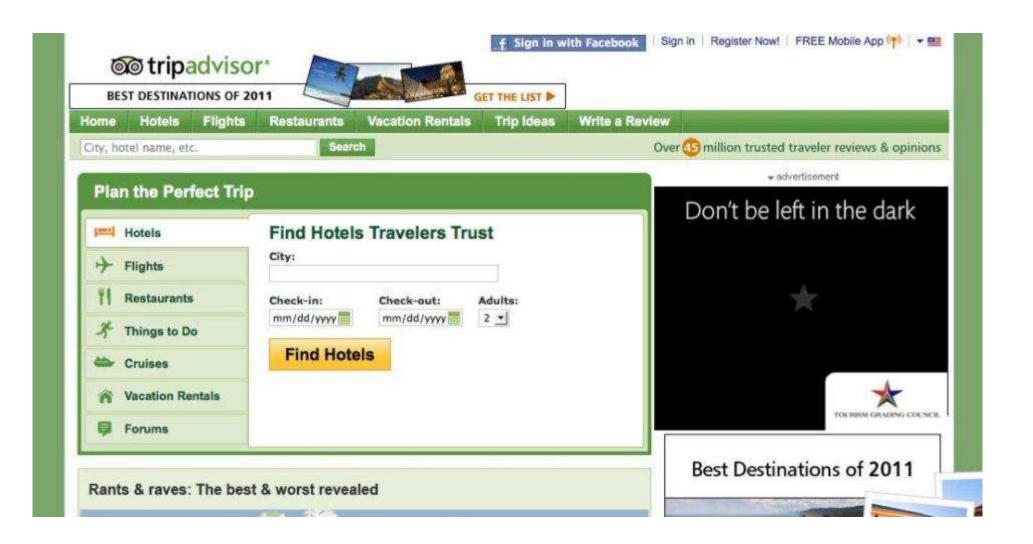


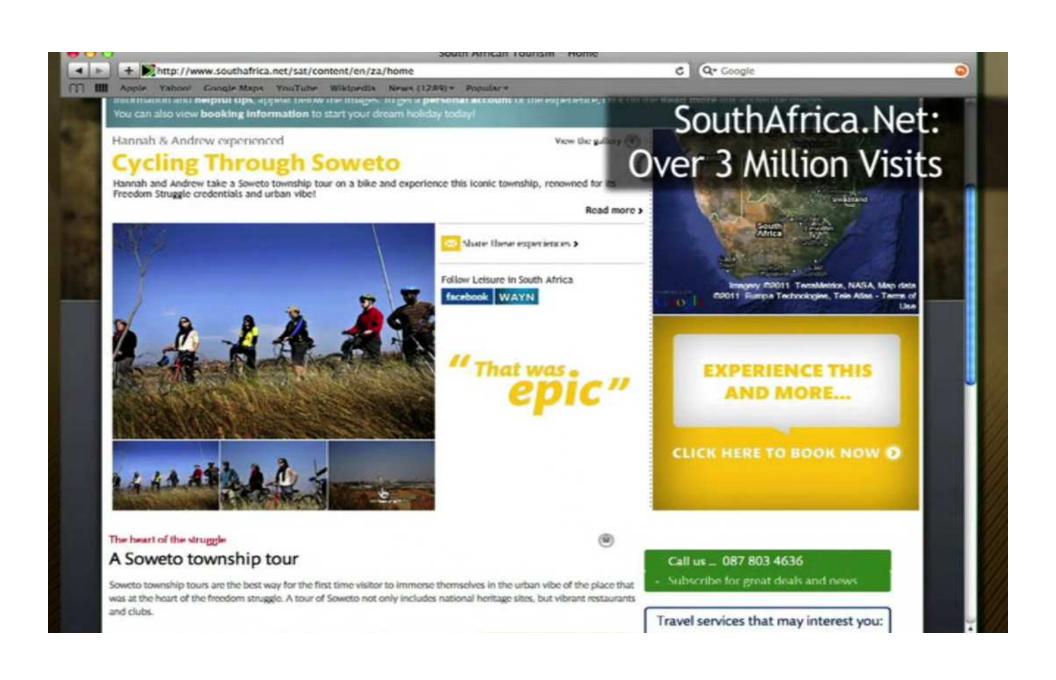


Don't be left in the dark



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## SAT National Product Database

- Total Tourism products listed 61 000
- Accommodation products <u>13 000</u>
- Total Graded accommodation products <u>5 932</u>!!!!!
- Very clear acquisition strategy and action plan

#### **SAT Website**

#### **Graded**



Quality Assured
Consumer
Confidence

#### **Ungraded**



Enter at own R-I-S-K!!!

# TGCSA / Reporting / Measures of Success



# Nationwide Stakeholder consultation Lets ALL continue flying the flag towards a STRONGER BRAND SA!





#### Thank You!

www.tourismgrading.co.za